

**Job Title: Salem Espanol Account Executive**  
**Job Category: Radio/Broadcasting/Media**  
**Full Time – Non-Exempt Monday-Friday**  
**Medical, dental, vision, life, 401k, accrued vacation and sick time**  
**Wage commensurate with experience**

**Position Overview: Salem Media Group is a leading broadcaster of religious programming and informative talk. The company owns and operates commercial radio stations in major markets throughout the United States. The Salem Media Group – Tampa Cluster of stations is accepting applications for a Full Time Sales Account Executive position to prospect and develop new clients for our Salem Español Christian Teaching Talk station.**

**Roles and Responsibilities:**

**Primary responsibility is to sell Spanish Christian radio, online, event and print advertising to new and current clients. This position involves prospecting on the telephone and in person as well as developing advertising solutions using the power and reach of our stations. You must possess a strong work ethic and desire to earn an uncapped income. You must be bi-lingual – fluent in English and Spanish - and need excellent written, verbal and presentation skills as well as the ability to reach, persuade and motivate key decision makers in retail, non-profit and service industries located in our region. You must be comfortable working with the pastoral and faith-based community. Previous radio sales experience is desired, but transferable work skills will be considered. Energy, enthusiasm, a strong desire to succeed and reliable transportation are a must!**

**To fill out an application and submit a resume, go to [www.salemma.com/careers](http://www.salemma.com/careers)**

SALEM MEDIA GROUP IS AN EQUAL OPPORTUNITY EMPLOYER